

B O D E G A · L A T I N A

YOUR *Latin* SOURCING PARTNER

SOURCING-AS-A-SERVICE PRESENTATION

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”

It's time to trust your supplier search to us”

Sourcing As A Service (SAAS) is the process of outsourcing certain tasks to a third-party provider. This type of service allows companies to access the expertise of an experienced team to help them complete specific tasks.

Bodega Latina, is the third party for companies looking for **food and beverage suppliers** as well as looking to develop current ones in Latin America



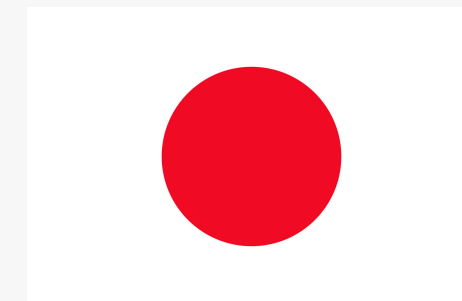
OUR AUDIENCE

Us



You

Latin food suppliers... 





WHY?

All foreign food and beverage companies looking to source from Latin America, need a partner/advisor that looks out for them and creates reliable relationships with suppliers

We become a key part of your purchasing / sourcing team

Transparency is part of our core

We represent you

Our job is to look out for our customers and help them navigate Latin American sourcing

Language and Culture

Understanding the know how and know who as well as cultural business practices is fundamental

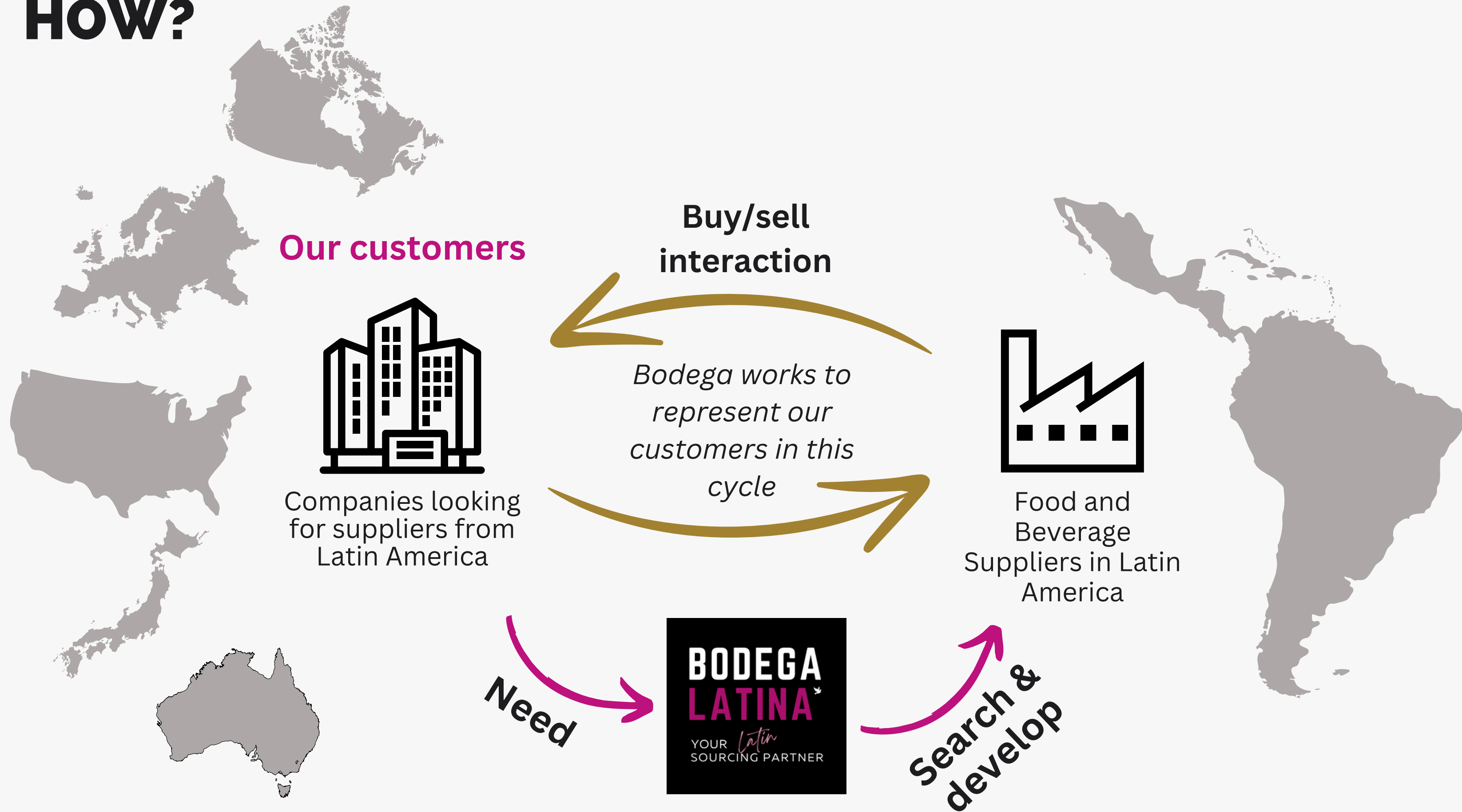
Your eyes in our turf

You need peace of mind, we can give it to you by being your oversight in LATAM Ops.

We hustle for you

We'll make things happen for your food and beverage company. We thrive in problem solving

HOW?





HOW?

*In case we need to visit supplier facilities, customs agents etc, travel expenses are paid for by the customer as a pass through cost.

**Customer Purchasing
Team
+
Bodega Latina
=
Lower cost than setting up own
office + travels**

Contract

We can do any time based contract with different rates depending on the needs

No contract Hourly Flat Rate

130 USD per hour is our fee

All work is done remotely and measure with time based apps.

Special projects (trips, visits etc) will be quoted on work hours.

WHAT?

Presentations are tools that can be used as lectures, speeches, reports, and more.

Presentations are tools that can be used as lectures.



Supplier Search

Search for suppliers that fit the need

Supplier Development

Develop working suppliers to increase relationship and communication with customer

Quality Assurance and Food Safety Advicing

Advicing in food safety and compliance to suppliers to fit customers needs and regulatory obligations

Operations Oversight

Oversight on all areas operations. Logistics, shipments, quality standards, and communication between supplier and customer



EXPECTED RESULTS

Save money and Time

Less time wasted with non compliant suppliers

Reduce learning curve for supplier development

Increase communication and interaction

Reduce language barriers and resistance

Increase successful shipments and overall sourcing operations
from LATAM

THANK YOU

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